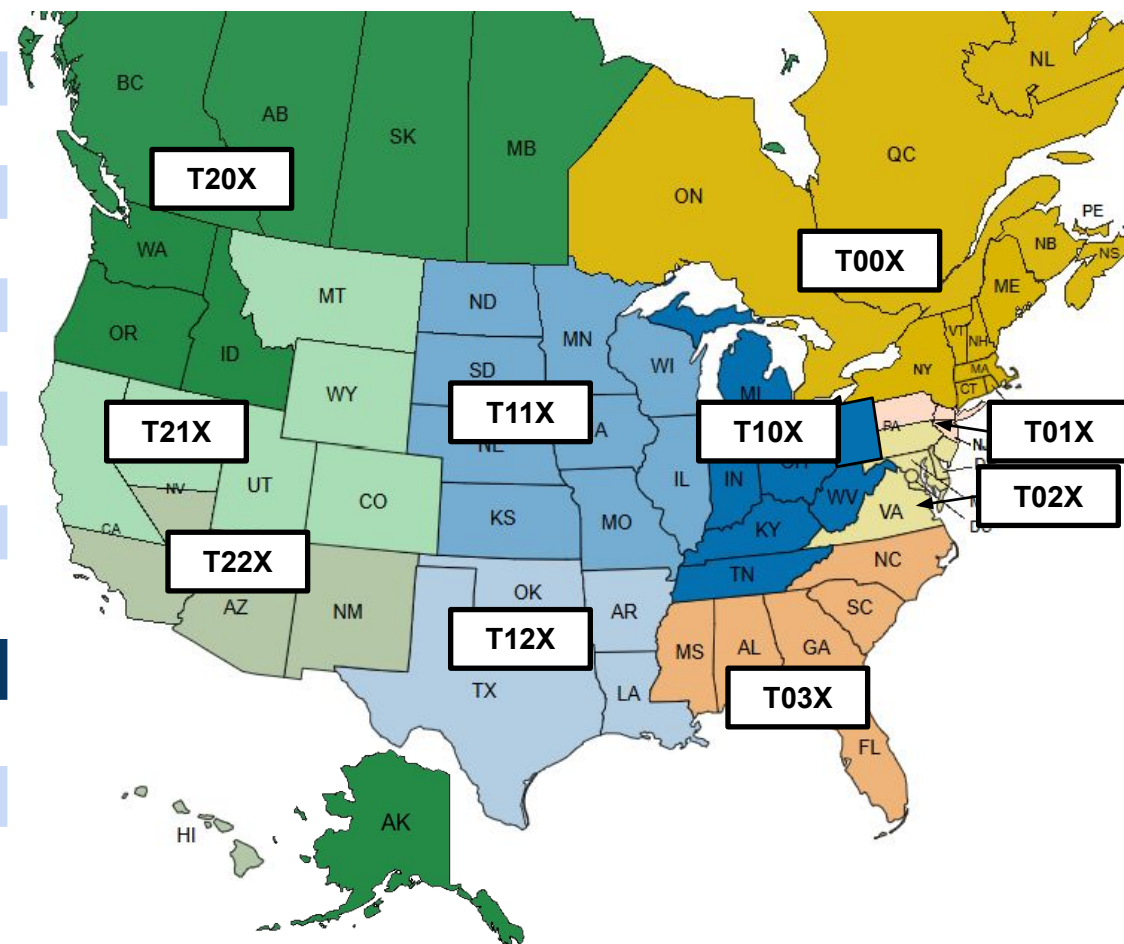


# 2026 Brivo Sales Territories

# North America Regions

Terr. #	Territory Name	RSD	Phone	Email
T00X	New England & E.Canada	Tim Solomon	1-732-713-9408	tsolomon@een.com
T01X	NY Metro	Eric Stein	1-917-414-1730	eric.stein@brivo.com
T02X	MidAtlantic	Eric McPherson	1-301-331-4149	eric.mcpherson@brivo.com
T03X	Southeast	Maurice Stevens	1-240-271-9865	maurice.stevens@brivo.com
T10X	Midwest	Andrew Kushner	1-215-808-0049	akushner@een.com
T11X	North Central	Sam Winegardner	1-216-789-9233	sam.winegardner@brivo.com
T12X	South Central	Ryan Autery	1-512-364-7986	ryan.autery@brivo.com
T20X	Northwest & W.Canada	Nick Reddy	1-971-940-0984	nick.reddy@brivo.com
T21X	Mountain	Brice Rudat	1-518-542-5850	brudat@een.com
T22X	Southwest	Tyler Hirbour	1-301-642-3787	tyler.hirbour@brivo.com

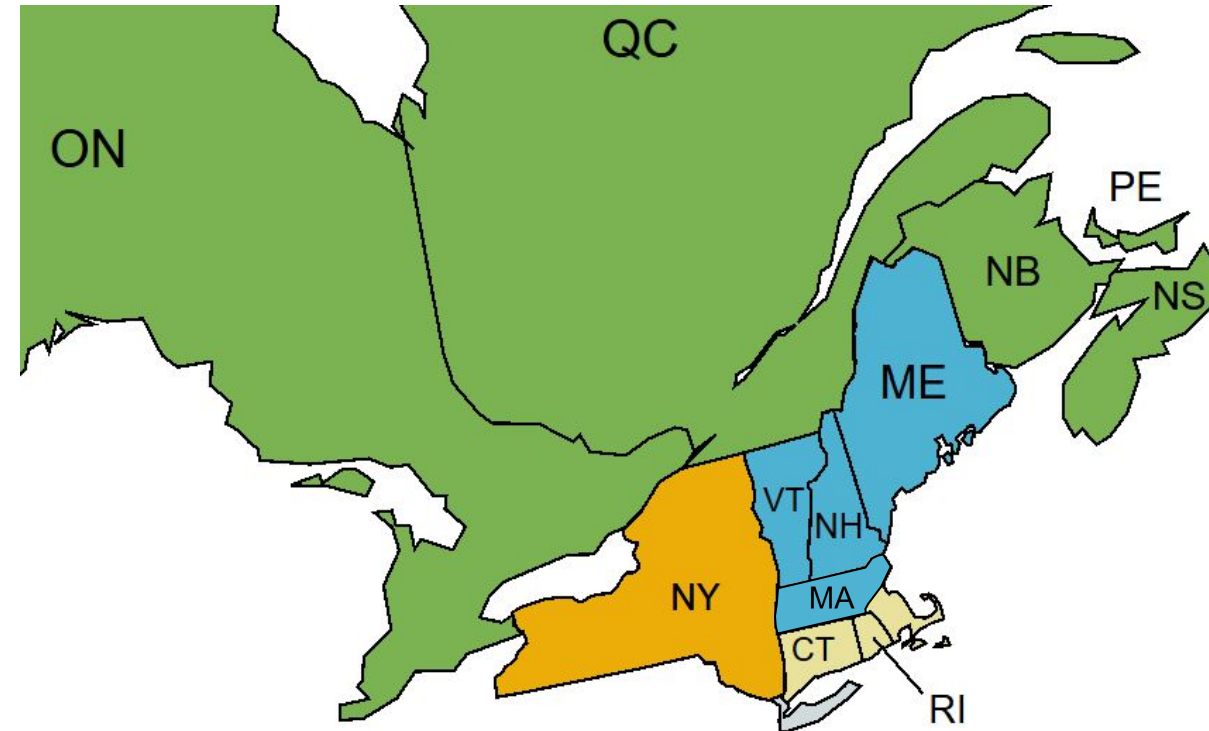
Terr. #	Territory Name	VP	Phone	Email
T0XX	East	Robert Cadman	1-240-678-7349	robert.cadman@brivo.com
T1XX	Central	Michael Noonan	1-814-282-0023	michael.noonan@brivo.com
T2XX	West	Troy Riedel	1-682-966-2600	troy.riedel@brivo.com



# North America – New England & E.Canada

Territory #	Territory	RSM	SE	RSAM
T001	E.Canada	Robert Desroches	Dylan McNabb	CJ Bass
T002	N.New England	Brian Califf	James Ezzo	Forestt Randall
T003	S.New England	Jay Cronin	James Ezzo	CJ Bass
T004	Upstate NY	Mike Humphrey	James Ezzo	Forestt Randall

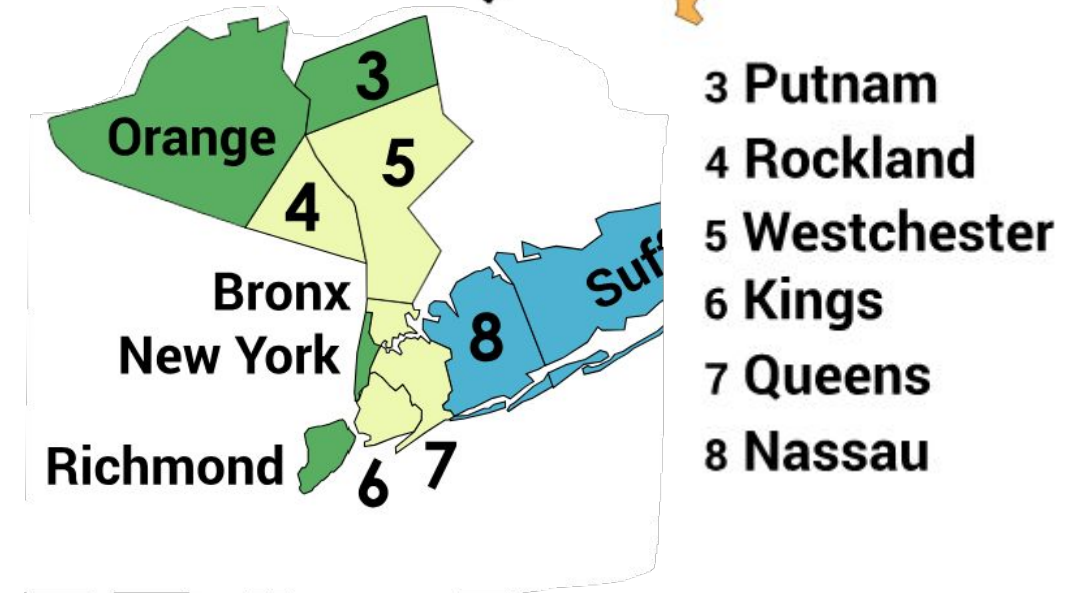
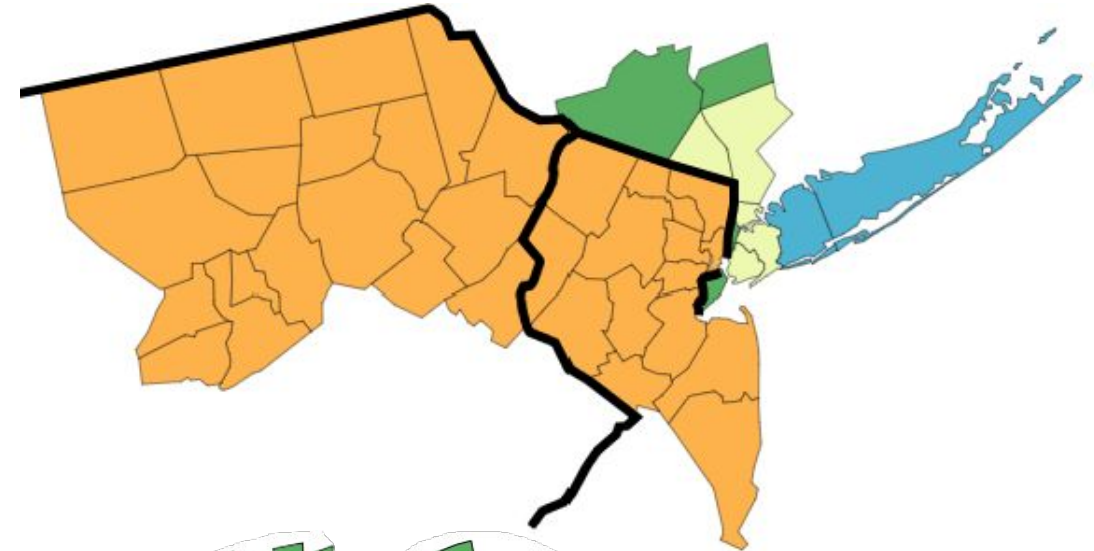
Position	Name	Phone	Email
VP	Robert Cadman	1-240-678-7349	robert.cadman@brivo.com
RSD	Tim Solomon	1-732-713-9408	tsolomon@een.com
RSM	Robert Desroches	1-438-405-4455	robert.desroches@brivo.com
RSM	Brian Califf	1-631-626-6589	brian.califf@brivo.com
RSM	Jay Cronin	1-781-883-7199	jcronin@een.com
RSM	Mike Humphrey	1-484-575-6647	mike.humphrey@brivo.com
SE	Dylan McNabb	1-647-680-2204	dmcnabb@een.com
SE	James Ezzo	1-203-800-6382	james.ezzo@brivo.com
RSAM	Forestt Randall	1-469-865-3501	frandall@een.com
RSAM	CJ Bass	1-832-552-9689	cbass@een.com



# North America – NY Metro

Territory #	Territory	RSM	SE	RSAM
T011	BBQ NY	Kaylin Mateo-Lopez	Brian Aufiero	Olivia Tabash
T012	Manhattan	Nelson Seda	Brian Aufiero	Jonathan Higgins
T013	Long Island	Thomas Killoran	Bill Labrador	Jonathan Higgins
T014	N.NJ, N.E.PA	David Spain	Bill Labrador	Blake Alamia

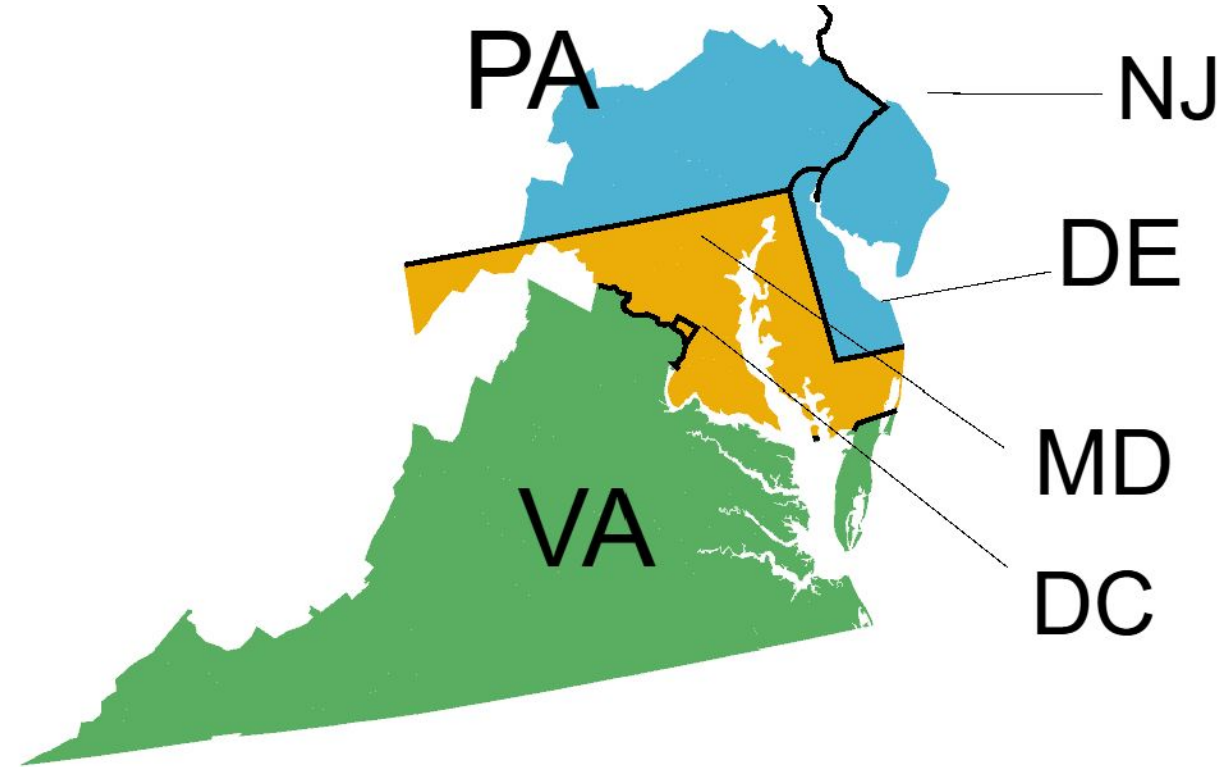
Position	Name	Phone	Email
VP	Robert Cadman	1-240-678-7349	robert.cadman@brivo.com
RSD	Eric Stein	1-917-414-1730	eric.stein@brivo.com
RSM	Kaylin Mateo-Lopez	1-347-969-8044	kaylin.mateo@brivo.com
RSM	Nelson Seda	1-732- 489-8957	nseda@een.com
RSM	Thomas Killoran	1-615-410-8110	thomas.killoran@brivo.com
RSM	David Spain	1-973-296-5108	david.spain@brivo.com
SE	Brian Aufiero	1-301-664-5253	brian.aufiero@brivo.com
SE	Bill Labrador	1-347-696-5467	wlabrador@een.com
RSAM	Jonathan Higgins	1-667-405-0926	jonathan.higgins@brivo.com
RSAM	Olivia Tabash	1-512-717-1133	otabash@een.com
RSAM	Blake Alamia	1-832-785-7819	balamia@een.com



# North America – MidAtlantic

Territory #	Territory	RSM	SE	RSAM
T021	DE, S.NJ, S.E. PA	Bob Mastroianni	Brian Aufiero	Angela Gantt
T022	DC, MD	Jeff Allan	Jason Grady	Angela Gantt
T023	VA	Chad Hall	Jason Grady	Brett Shugart

Position	Name	Phone	Email
VP	Robert Cadman	1-240-678-7349	robert.cadman@brivo.com
RSD	Eric McPherson	1-301-331-4149	eric.mcpherson@brivo.com
RSM	Bob Mastroianni	1-856-371-3922	bob.mastroianni@brivo.com
RSM	Jeff Allan	1-410-615-7895	jeff.allan@brivo.com
RSM	Chad Hall	1-757-663-6329	chad.hall@brivo.com
SE	Brian Aufiero	1-301-664-5253	brian.aufiero@brivo.com
SE	Jason Grady	1-410-622-4771	jason.grady@brivo.com
SE	Bill Labrador	1-347-696-5467	wlabrador@een.com
RSAM	Angela Gantt	1-240-274-9852	angela.gantt@brivo.com
RSAM	Brett Shugart	1-512-669-6605	bshugart@een.com



# North America – Southeast

Territory #	Territory	RSM	SE	RSAM
T031	Carolinas	Jim Leonard	Seth Strong	Brett Shugart
T032	E.GA	Mark Tate	Seth Strong	Paul Lally
T033	AL, W.GA, MS	Mike Wardlow	David Smith	Paul Lally
T034	N.FL, PR, VI	Maurice Stevens	David Smith	Matt Hatcher
T035	S.FL	Michael Cunetta	David Smith	Matt Hatcher

Position	Name	Phone	Email
VP	Robert Cadman	1-240-678-7349	robert.cadman@brivo.com
RSD	Maurice Stevens	1-240-271-9865	maurice.stevens@brivo.com
RSM	Jim Leonard	1-864-303-0471	jim.leonard@brivo.com
RSM	Mark Tate	1-470-259-6091	mark.tate@brivo.com
RSM	Mike Wardlow	1-678-938-2352	mwardlow@een.com
RSM	Michael Cunetta	1-305-322-5947	mcunetta@een.com
SE	Seth Strong	1-312-391-2011	seth.strong@brivo.com
SE	David Smith	1-678-428-1731	dsmith2@een.com
RSAM	Matt Hatcher	1-301-941-3627	matthew.hatcher@brivo.com
RSAM	Paul Lally	1-512-541-7695	plally@een.com
RSAM	Brett Shugart	1-512-669-6605	bshugart@een.com



# North America – Midwest

Territory #	Territory	RSM	SE	RSAM
T101	KY, TN	Jon Bounds	Mike Walker	Amy Garrett
T102	N.OH, W.PA, WV	Natalie Rimoldi	Mike Walker	Sam Bolla
T103	IN, S.OH	Phil Ledford	Mike Walker	Sam Bolla
T104	MI	Shannon Yankovich	Rick Paterala	Sam Bolla

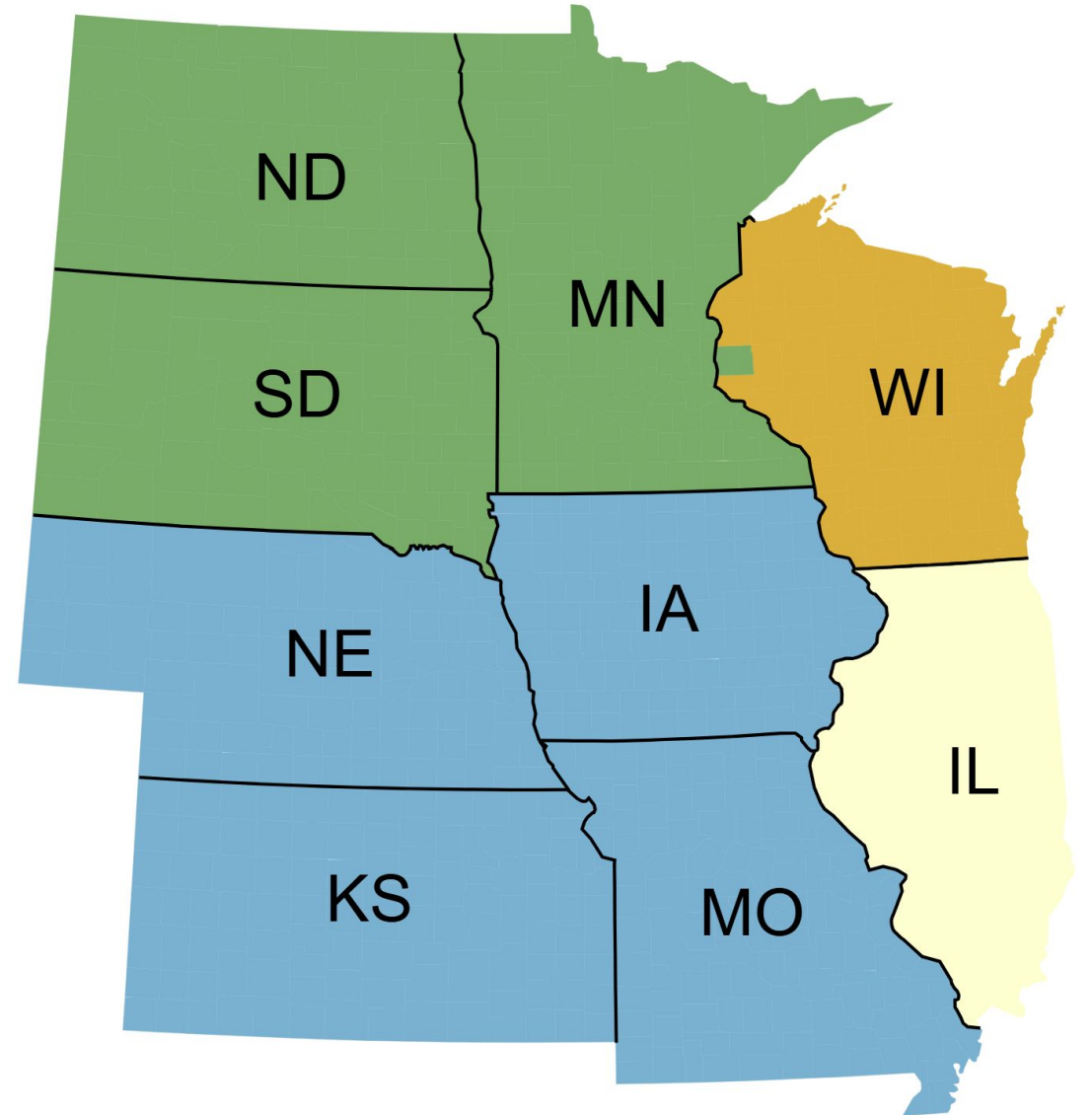
Position	Name	Phone	Email
VP	Michael Noonan	1-814-282-0023	michael.noonan@brivo.com
RSD	Andrew Kushner	1-215-808-0049	akushner@een.com
RSM	Jon Bounds	1-615-410-8110	jon.bounds@brivo.com
RSM	Natalie Rimoldi	1-412-841-6095	natalie.rimoldi@brivo.com
RSM	Phil Ledford	1-513-504-3347	phil.ledford@brivo.com
RSM	Shannon Yankovich	1-248-392-8619	shannon.yankovich@brivo.com
SE	Mike Walker	1-865-816-7759	michael.walker@brivo.com
SE	Rick Paterala	1-847-809-1706	rpaterala@een.com
RSAM	Sam Bolla	1-301-664-4835	sam.bolla@brivo.com
RSAM	Amy Garrett	1-512-934-7477	agarrett@een.com



# North America – North Central

Territory #	Territory	RSM	SE	RSAM
T111	IL	Sam Winegardner	Rick Paterala	Tong Vu
T112	MN, ND, SD	Sam Winegardner	Craig Niehoff	Amy Garrett
T113	IA, KS, MO, NE	Jeremy Wyble	Craig Niehoff	Tong Vu
T114	WI	Josh Kucaj	Rick Paterala	Amy Garrett

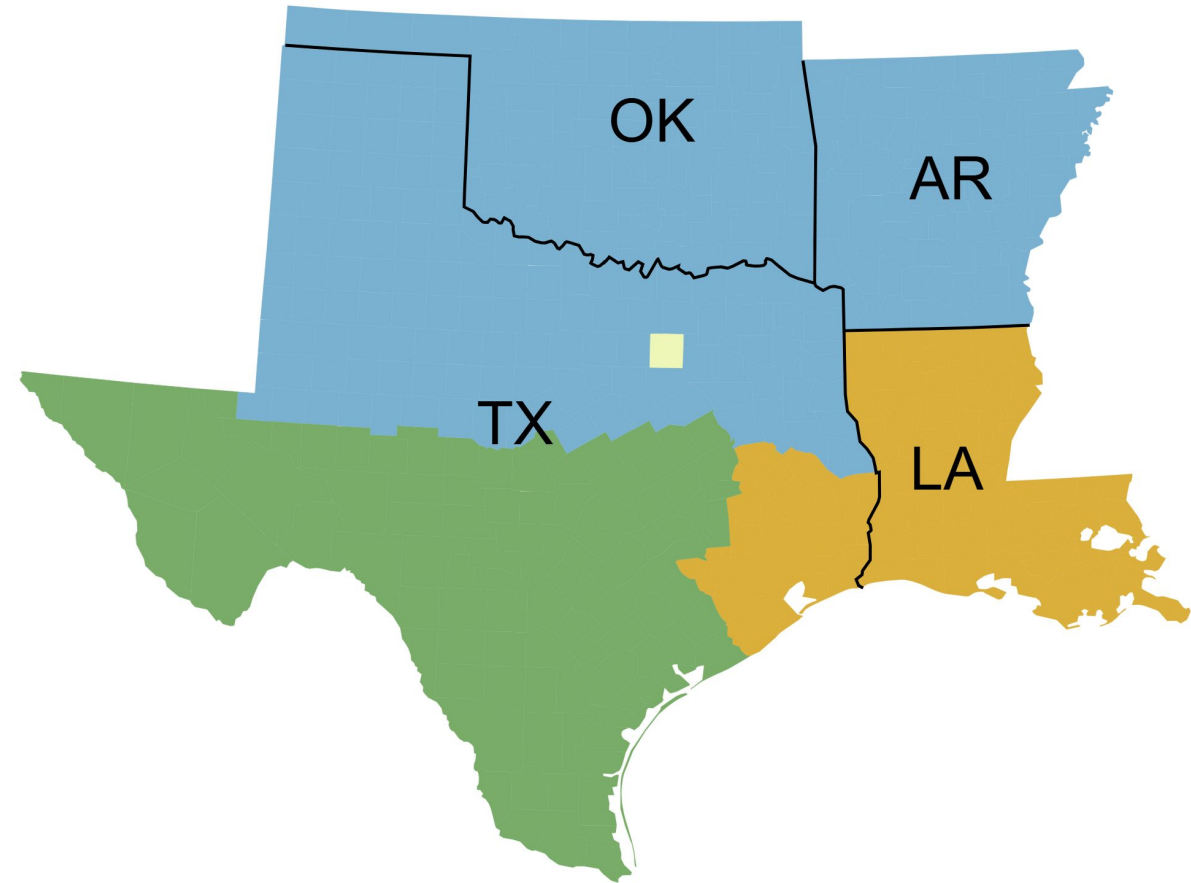
Position	Name	Phone	Email
VP	Michael Noonan	1-814-282-0023	michael.noonan@brivo.com
RSD	Sam Winegardner	1-216-789-9233	sam.winegardner@brivo.com
RSM	Jeremy Wyble	1-816-988-6730	jeremy.wyble@brivo.com
RSM	Josh Kucaj	1-414-688-0217	josh.kucaj@brivo.com
SE	Rick Paterala	1-847-809-1706	rpaterala@een.com
SE	Craig Niehoff	1-417-425-9117	craig.niehoff@brivo.com
RSAM	Tong Vu	1-830-560-6110	tvu@een.com
RSAM	Amy Garrett	1-512-934-7477	agarrett@een.com



# North America – South Central

Territory #	Territory	RSM	SE	RSAM
T121	Dallas County	Jamie Willaby	Patrick Rose	Tate Tillery
T123	S. TX	Rogelio Bolanos	Michael Robichaux	Carol Chavez
T124	Houston, LA	Hans Peterson	Michael Robichaux	Carol Chavez
T125	OK, AR, N. TX	Jamie Willaby	Patrick Rose	Tate Tillery

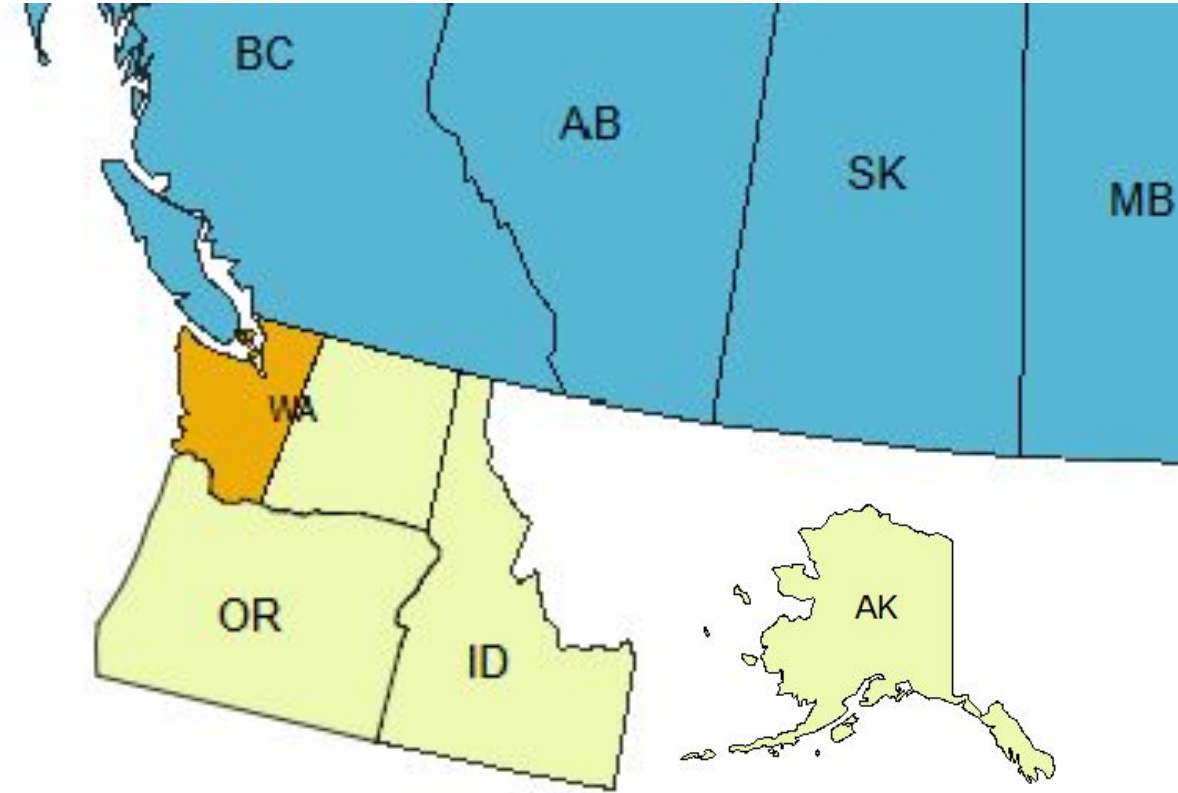
Position	Name	Phone	Email
VP	Michael Noonan	1-814-282-0023	michael.noonan@brivo.com
RSD	Ryan Autery	1-214-728-9068	ryan.autery@brivo.com
RSM	Jamie Willaby	1-469-907-9443	jamie.willaby@brivo.com
RSM	Rogelio Bolanos	1-512-364-7986	rogelio.bolanos@brivo.com
RSM	Hans Peterson	1-307-254-5262	hans.peterson@brivo.com
SE	Michael Robichaux	1-337-344-1921	michael.robichaux@brivo.com
SE	Patrick Rose	1-682-240-0334	prose@een.com
RSAM	Carol Chavez	1-301-941-3623	carol.chavez@brivo.com
RSAM	Tate Tillery	1-737-260-0435	ttillery@een.com



# North America – Northwest & W.Canada

Territory #	Territory	RSM	SE	RSAM
T201	W. Canada	Melissa Chutskoff	Dylan McNabb	Sergio Montiel
T202	W.WA	Casey Leadem	Shawn Chu Allen	Sergio Montiel
T203	AK, ID, OR, E.WA	Nick Reddy	Shawn Chu Allen	Jeremy Seiter

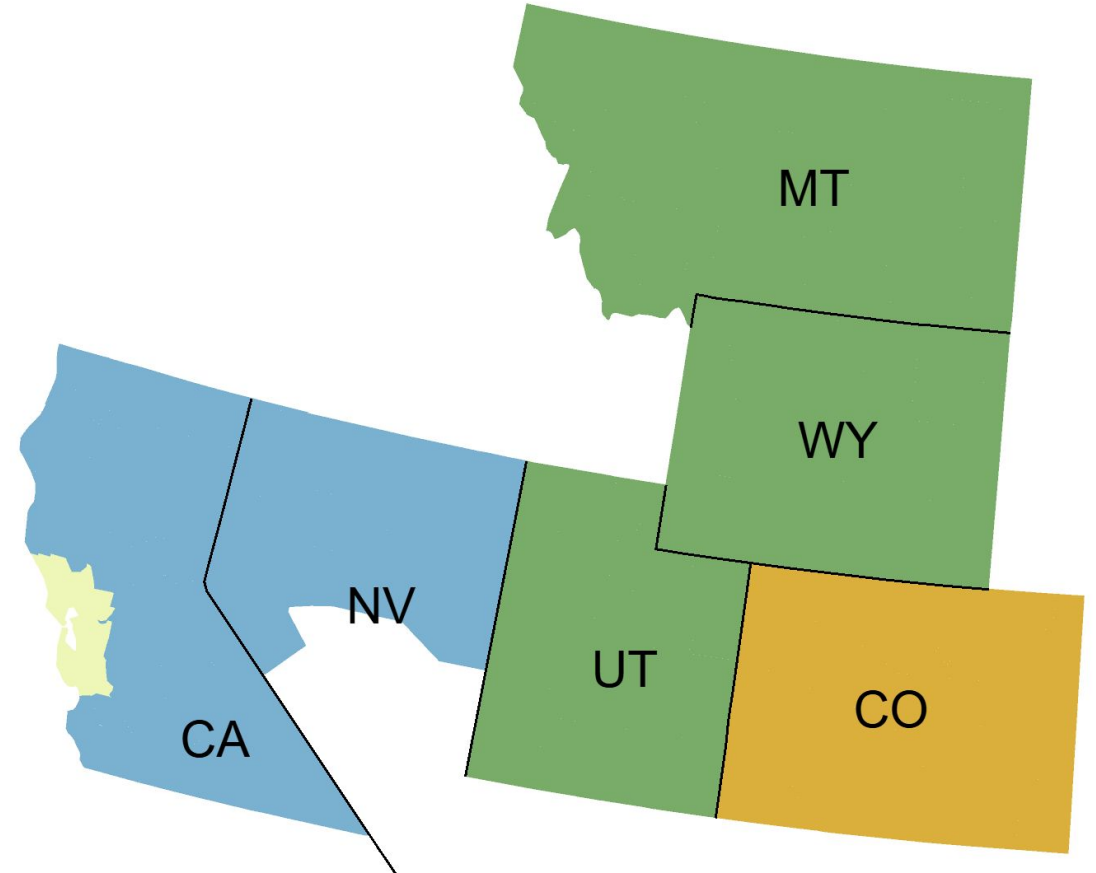
Position	Name	Phone	Email
VP	Troy Riedel	1-682-966-2600	troy.riedel@brivo.com
RSD	Nick Reddy	1-971-940-0984	nick.reddy@brivo.com
RSM	Melissa Chutskoff	1-780-688-3272	melissa.chutskoff@brivo.com
RSM	Casey Leadem	1-512-962-4864	cleadem@een.com
SE	Dylan McNabb	1-647-680-2204	dmcnabb@een.com
SE	Shawn Chu Allen	1-512-585-2537	sallen@een.com
RSAM	Jeremy Seiter	1-737-309-4078	jseiter@een.com
RSAM	Sergio Montiel	1-737-600-3314	smontiel@een.com



# North America – Mountain

Territory #	Territory	RSM	SE	RSAM
T211	CO	Paul Thayer	Jason Martin	Miles Biechlin
T212	Bay Area	DJ Gevana	John Gorman	Tammy Blair
T213	N.CA, N.NV	JR De Oliviera	John Gorman	Tammy Blair
T214	MT, UT, WY	Brice Rudat	Jason Martin	Jeremy Seiter

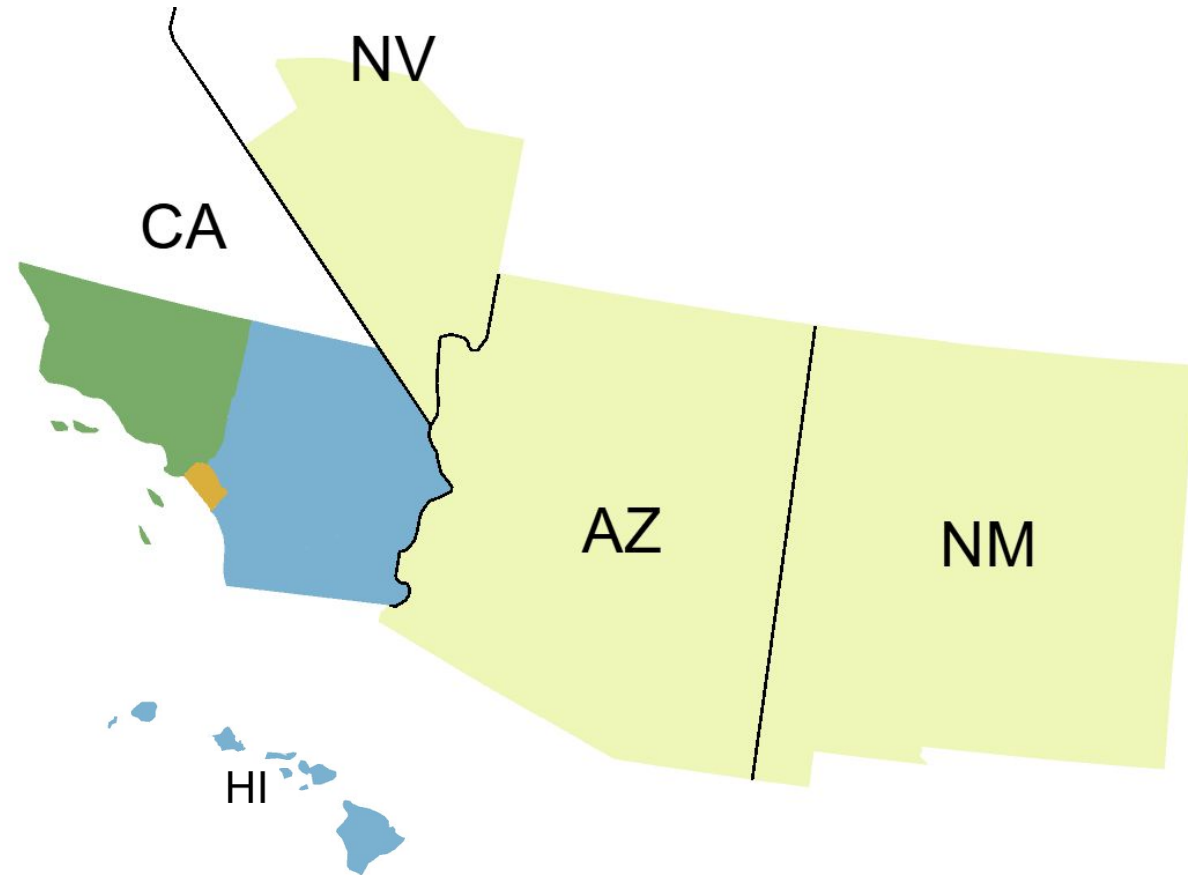
Position	Name	Phone	Email
VP	Troy Riedel	1-682-966-2600	troy.riedel@brivo.com
RSD	Brice Rudat	1-518-542-5850	brudat@een.com
RSM	Paul Thayer	1-240-676-5312	paul.thayer@brivo.com
RSM	DJ Gevana	1-510-385-7015	dj.gevana@brivo.com
RSM	JR De Oliviera	1-650-867-9271	jdeoliviera@een.com
SE	Jason Martin	1-801-856-8533	jason.martin@brivo.com
SE	John Gorman	1-240-338-3334	john.gorman@brivo.com
RSAM	Miles Biechlin	1-512-423-9243	mbiechlin@een.com
RSAM	Tammy Blair	1-240-616-2690	tammy.blair@brivo.com
RSAM	Jeremy Seiter	1-737-309-4078	jseiter@een.com



# North America – Southwest

Territory #	Territory	RSM	SE	RSAM
T221	Inland CA, S.CA, HI	John Felix	Bruce Olexa	Lana Bryant
T222	Orange County	Armando Hernandez	Bruce Olexa	Tomas Quintanilla
T223	LA County	Max Hogan	Bruce Olexa	Tomas Quintanilla
T224	AZ, NM, S.NV	Garrett Osterode	Jason Martin	Lana Bryant

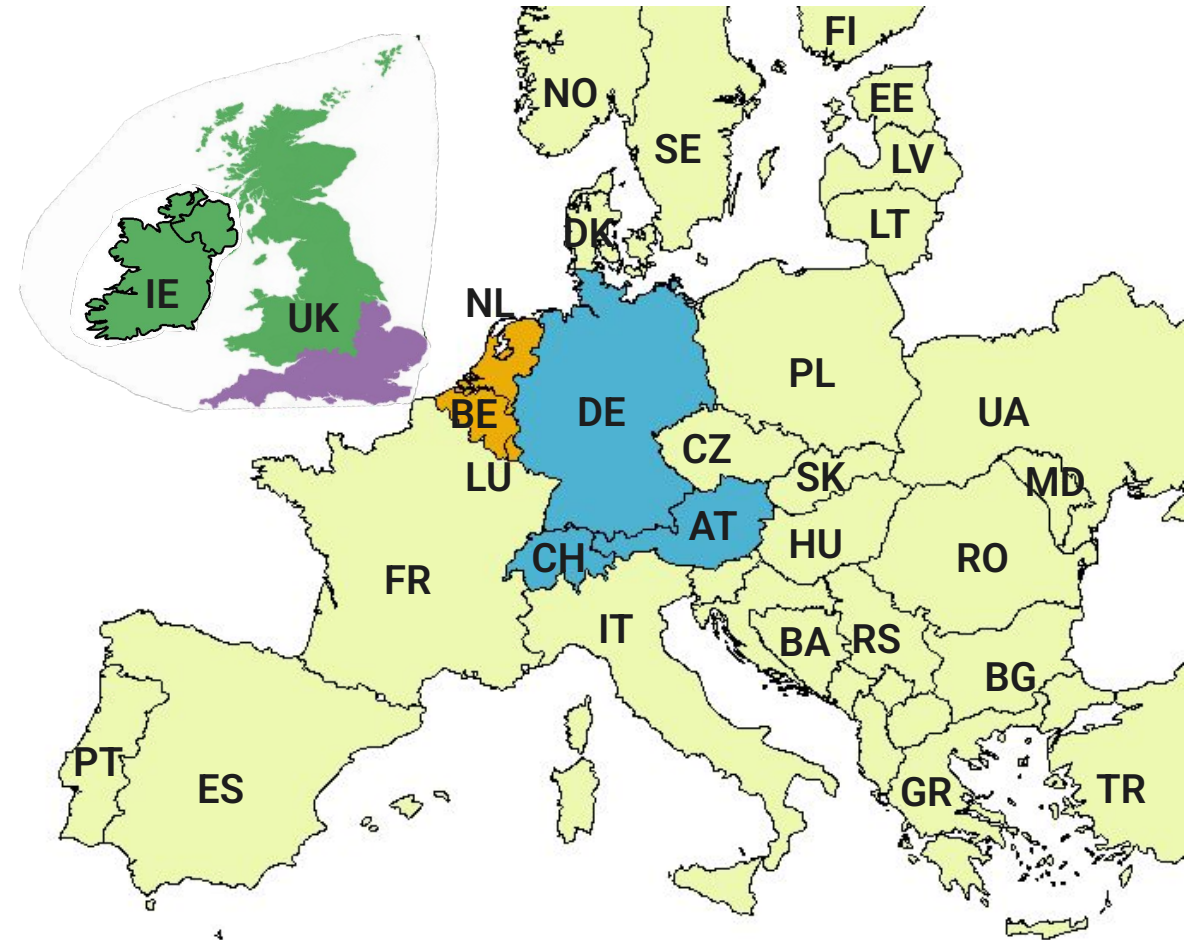
Position	Name	Phone	Email
VP	Troy Riedel	1-682-966-2600	troy.riedel@brivo.com
RSD	Tyler Hirbour	1-301-642-3787	tyler.hirbour@brivo.com
RSM	John Felix	1-909-213-1573	john.felix@brivo.com
RSM	Armando Hernandez	1-562-448-8841	armando.hernandez@brivo.com
RSM	Max Hogan	1-818-565-9863	mhogan@een.com
RSM	Garrett Osterode	1-623-388-1049	garrett.osterode@brivo.com
SE	Bruce Olexa	1-818-852-2079	bolexa@een.com
SE	Jason Martin	1-801-856-8533	jason.martin@brivo.com
RSAM	Tomas Quintanilla	1-737-973-3061	tquintanilla@een.com
RSAM	Lana Bryant	1-301-941-3621	lana.bryant@brivo.com



# Europe

Territory #	Territory	RSM	SE	RSAM
T301	GB North/IE	Wayne Caldwell	Dan Eames	James Hannington
T302	GB South	Francis Oyewole	Daniel Fitzgerald	James Hannington
T311	BeNeLux	Ramon van den Hoogen	Ward Platzbecker	Rene Calis
T321	DACH	Malte Hollung	Simon Seitz	Rene Calis
T331	EU Other		Tim Bjerg	Nedim Eskinazi

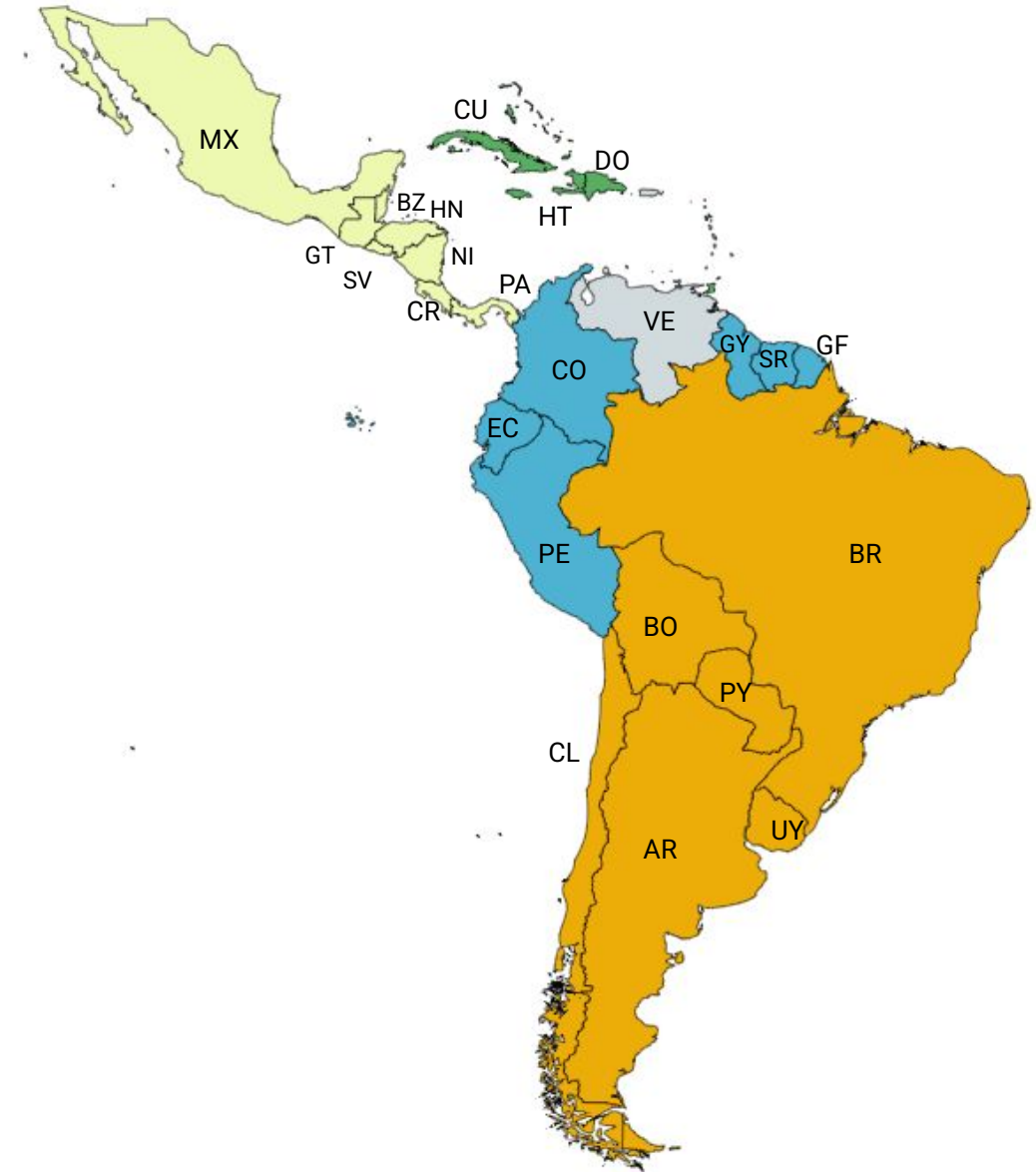
Position	Name	Phone	Email
RSD	Sjoerd Overgoor	+31 6 15 05 02 13	sovergoor@een.com
SM	Nigel O'Connell	+44 7761 683 386	noconnell@een.com
RSM	Wayne Caldwell	+44 (7545) 564437	wayne.caldwell@brivo.com
RSM	Francis Oyewole	+44 745 660 6663	foyewole@een.com
RSM	Ramon van den Hoogen	+31 (6) 29723131	ramon.vandendoogen@brivo.com
RSM	Malte Hollung	+49 (0) 160-96873827	mhollung@een.com
RSAM	Nedim Eskinazi	+31 6216 52589	neskinazi@een.com
SE	Dan Eames	+44 () 7833618009	dan.eames@brivo.com
SE	Daniel Fitzgerald	+07515679700	dfitzgerald@een.com
SE	Ward Platzbecker	+49 (1520) 8952817	ward.platzbeecker@brivo.com
SE	Simon Seitz	+49160 9253360	sseitz@een.com
SE	Tim Bjerg	+45 81 98 08 64	tbachbjerg@een.com
RSAM	James Hannington	+44(7977)928277	james.hannington@brivo.com
RSAM	Rene Calis	+31 6 37 41 70 80	rcalis@een.com
Inside SE	Michael Neuhofer	+43 (664) 1484333	michael.neuhofer@brivo.com



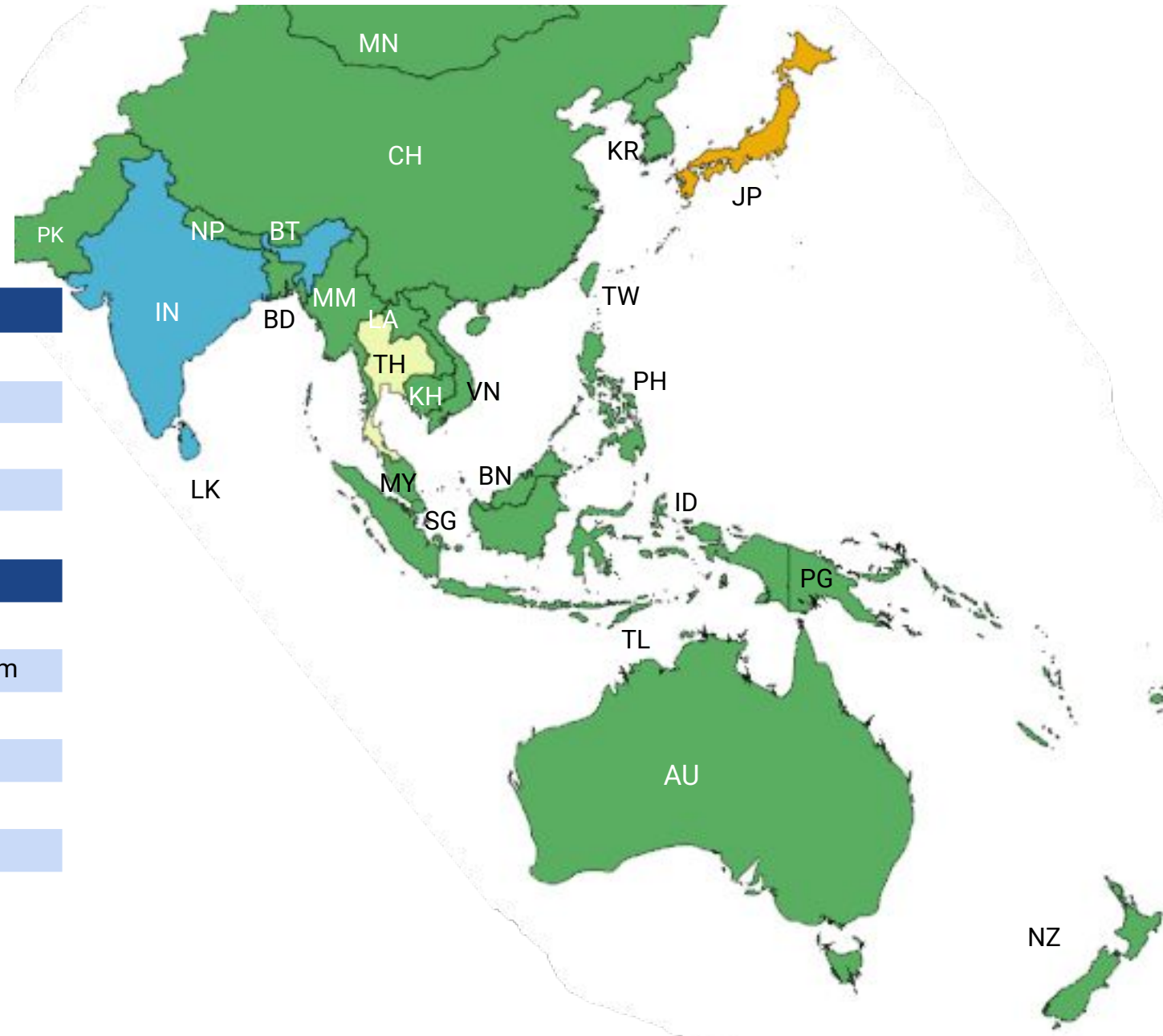
# Latin America

Territory #	Territory	RSM	SE
T401	Mexico & Central America	Jorge Sanchez	Alexander Rosero
T402	Caribbean	Alberto Pinilla	Alexander Rosero
T403	N. South America	Alberto Pinilla	Alexander Rosero
T404	S. South America	Jose Neto	Alexander Rosero

Position	Name	Phone	Email
VP	Tim Pales	1-801-360-8851	tpales@een.com
RSD	Fernando Solis	1-207-458-8560	fsolis@een.com
RSM	Jorge Sanchez	+52()5534337885	jorge.Sanchez@brivo.com
RSM	Alberto Pinilla	1-305-504-9071	alberto.pinilla@brivo.com
RSM	Jose Neto	+55-61-99268-0091	jneto@een.com
SE	Alexander Rosero	+57 315 555 55 69	arosero@een.com



# Asia Pacific



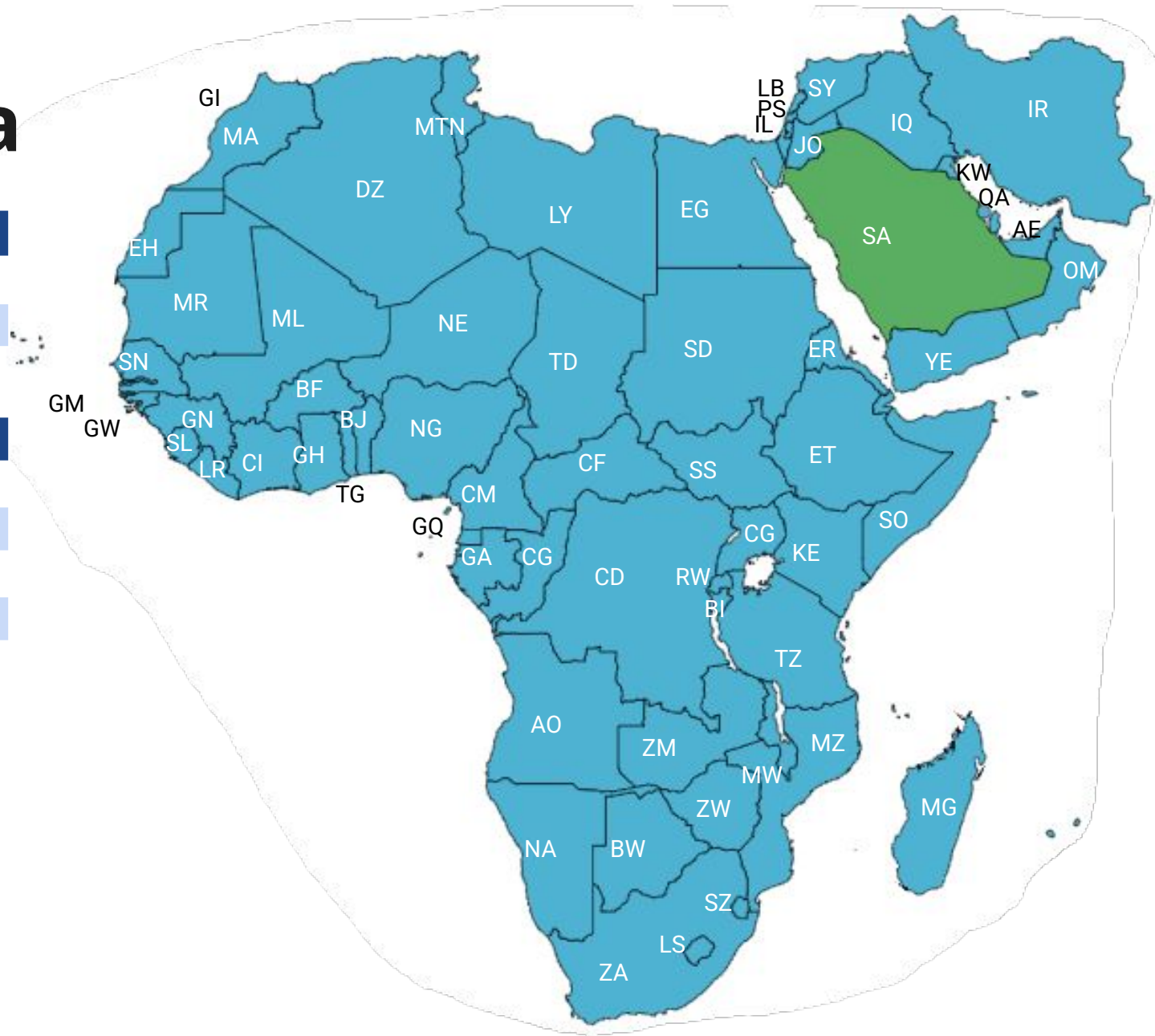
Territory #	Territory	RSM	SE
T501	Japan	Alfred Bonilla	
T511	India	Kiran Sonar	Anoop Mathew
T521	Asia Pacific	Syed Siddique	Anant Dubey
T531	Thailand	Gade Chayutamapong	Anant Dubey

Position	Name	Phone	Email
RSD	Ari Dinar	+31 6 46 88 89	adinar@een.com
RSM	Kiran Sonar	+91 9743607299	kiran.sonar@een.com
RSM	Alfred Bonilla	+81 90 6182 9694	abonilla@een.com
RSM	Syed Siddique	+8892609984	syed.s@een.com
RSM	Gade Chayutamapong	+66 819353999	chanun.c@een.com
SE	Anoop Mathew	+91-98-1948-8583	anoop.a@een.com
SE	Anant Dubey	+919003752155	anant.d@een.com

# Middle East & Africa

Territory #	Territory	RSM	SE
T541	Middle East & Africa	Hadi Rayess	Mike Matar
T542	Saudi Arabia	Waleed Ahmed	Mike Matar

Position	Name	Phone	Email
RSD	Ari Dinar	31 6 46 88 89	adinar@een.com
RSM	Hadi Rayess	971 50 847 2993	hrayess@een.com
RSM	Waleed Ahmed	966-556-43-4049	wahmed@een.com
SE	Mike Matar	971-505-88-9911	mmatar@een.com



# Key Accounts - Corporate/NAM

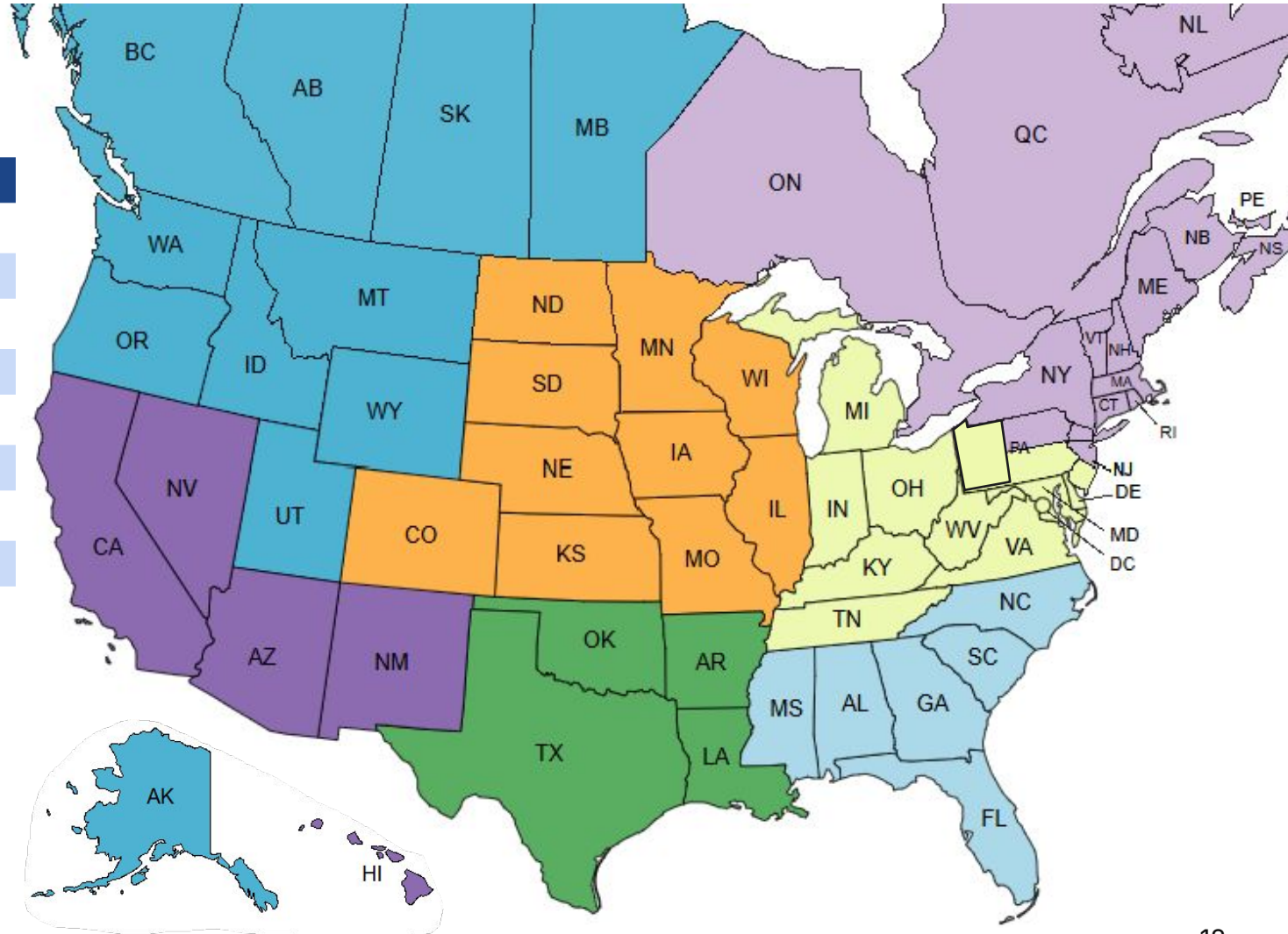
Account	KAM	Phone	Email
Everon Securitas	Dave Williams	1-240-678-7391	dave.williams@brivo.com
JCI Alibi	Matt Callia	1-225-715-0096	mcallia@een.com
POA Pavion Vector	Aaron McCullough	1-918-261-1324	amccullough@een.com
ADT Security 101 Prosegur	Erin Roberts	1-630-742-2992	eroberts@een.com

Account	KAM	Phone	Email
New Era Wachter Comcast	Leonard Rogers	1-808-419-8236	lrogers@een.com
Guardian Protection ADI	Adam Dolle	1-585-820-1000	adolle@een.com
Convergint NAVCO Telus	Erin Astley	1-978-595-4889	erin.astley@brivo.com
Allied Pye Barker SafeStreets	Lindsay Goff	1-908-839-5822	lindsay.goff@brivo.com

Position	Name	Phone	Email
VP	John Bennett	1-512-801-7894	jbennett@een.com
SE	Rickey Mapp	1-361-522-0354	rmapp@een.com
SE	Jacob Ponte	1-360-631-4511	jacob.ponte@brivo.com

# Key Accounts - Branches

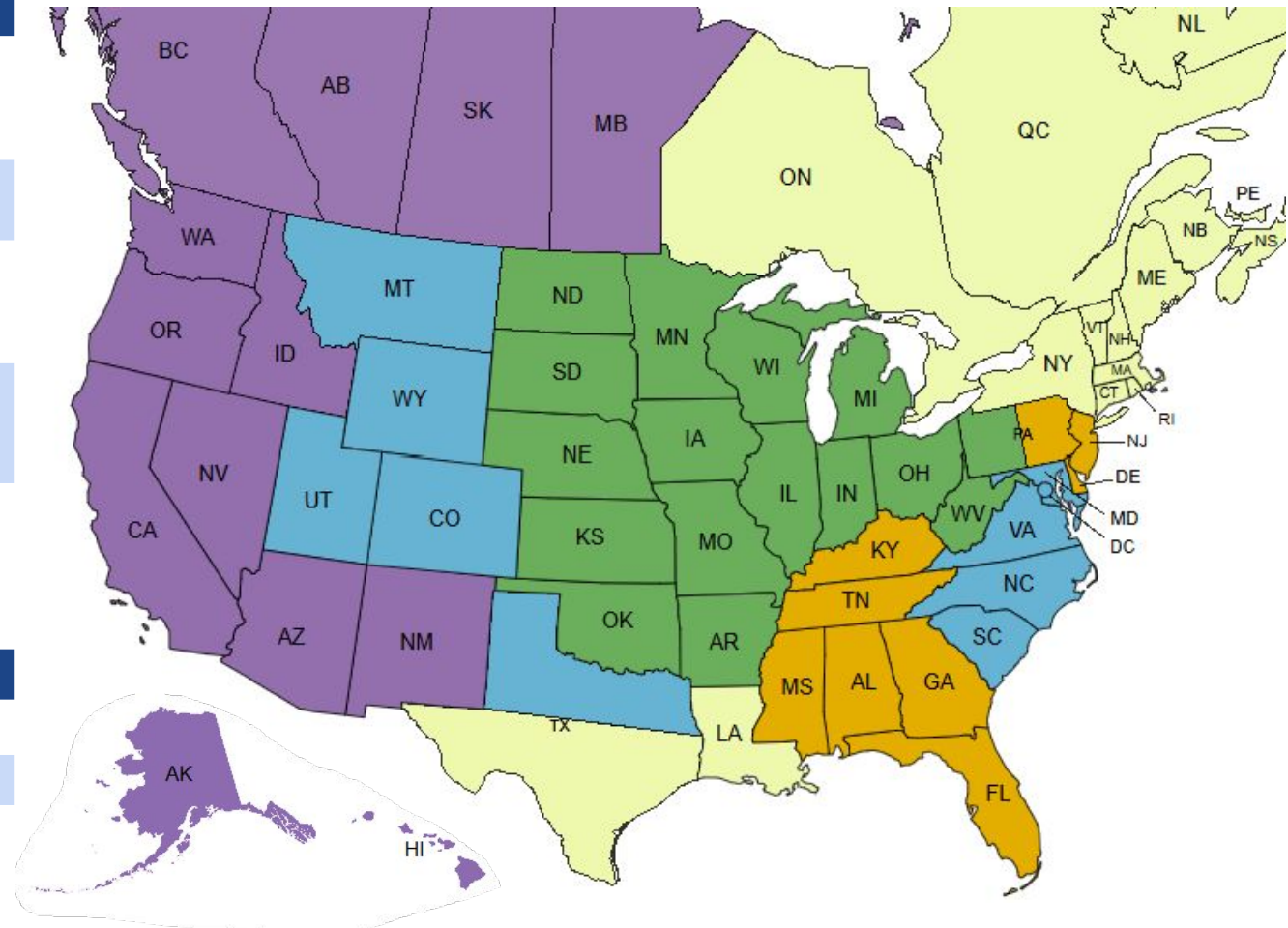
Position	Name	Phone	Email
VP	John Bennett	1-512-801-7894	jbennett@een.com
KAE	Kyle Thibault	1-203-506-4625	kthibault@een.com
KAE	Claudia Jaszczak	1-610-314-1180	cjaszczak@een.com
KAE	Faith Allen	1-772-285-5001	fallen@een.com
KAE	Chandler Reed	1-563-468-1845	creed@een.com
KAE	Randy Seng	1-952-564-5763	rseng@een.com
KAE	Garrett Kane	1-512-571-6344	gkane@een.com
KAE	Jake Drinkwater	1-407-406-1523	jdrinkwater@een.com



# North America - Multifamily

Territories	MDU SM	Phone	Email
T001, T002, T003 T004, T011, T012, T013, T123, T124	Brian High	1-714-933-0115	brian.high@brivo.com
T022, T023, T031, T121, T211, T214	Monica Snyder	1-918-361-7152	monica.snyder@brivo.com
T014, T021, T032, T033, T034, T035, T101	Susie Cross	1-850-280-5415	susan.cross@brivo.com
T102, T103, T104, T111, T112, T113, T114, T125	Bill McCormack	1-312-498-5314	bill.mccormack@brivo.com
T201, T202, T203, T212, T213, T221, T222, T223, T224	Paul Liganor	1-626-676-8381	paul.liganor@brivo.com

Position	Name	Phone	Email
VP	Lee Miller	1-909-470-7357	lee.miller@brivo.com
SE	Sylvan Hamilton	1-832-967-8420	sylvan.hamilton@brivo.com
PAM	Erick Mack	1-310-773-6458	erick.mack@brivo.com





# Global Accounts

Territories	MDU SM	Phone	Email
T001, T002, T003 T004, T011, T012, T013, T014	Jeff Valdes	1-508-494-2933	jeffrey.valdes@brivo.com
T101, T102, T103, T104	Abby Powell	1-724-487-1253	abigail.powell@brivo.com
T021, T022, T023, T031, T032, T033, T034, T035	JJ Jadali	1-301-661-0140	jj.jadali@brivo.com
T111, T112, T113, T114, T121, T122, T124, T125	Matthew Ortman	1-904-476-8226	mortman@een.com
T201, T202, T203, T211, T212, T213, T214, T221, T222, T223, T224	Aaron Wang	1-206-910-4609	aaron.wang@brivo.com
T301, T302, T311, T321, T331, T541, T542	David Smyth	+44 7979501802	david.smyth@brivo.com

Position	Name	Phone	Email
VP	Rebecca Cauffman	1-404-632-6739	rebecca.cauffman@brivo.com
SE	Rickey Mapp	1-361-522-0354	rmapp@een.com
SE	Jacob Ponte	1-360-631-4511	jacob.ponte@brivo.com

